



RESCO LINES

VOLUME 17, ISSUE 2, SEPTEMBER 2007

LOCATIONS...

WISCONSIN:

2250 PINEHURST DR
MIDDLETON, WI 53562
TEL: 800-356-9370
FAX: 608-831-7294

MINNESOTA:

4100 30TH AVE S
MOORHEAD, MN 56560
TEL: 800-346-3330
FAX: 218-233-0695

IOWA:

933 SHURFINE DRIVE
ANKENY, IA 60032
TEL: 888-293-7372
FAX: 515-964-5618

MICHIGAN:

1640 GOVER PARKWAY
MT. PLEASANT, MI 48858
TEL: 800-356-9370

WEBSITE:

www.resco1.com

RESCO UPDATE...

Annual Meeting

Please note RESCO's Annual Meeting will be taking place on **November 1, 2007 at 11:00** at the **Sheraton Bloomington Hotel** located at 7800 Normandale Blvd, Bloomington, MN. This meeting is being held right after the NRECA Region 6 meeting concludes and will be for RESCO members. RESCO will be catering a lunch beginning at 11:30 and we hope to see you there!

Resco Welcomes Sherry Flora

Resco welcomes Sherry Flora as the newest team member joining the RESCO Iowa location as a Customer Service Representative on July 9, 2007. Sherry has over ten years of experience in various levels of customer service with Maytag. She is a life long resident of Iowa and resides in Baxter.

Patronage Refunds

RESCO is pleased to announce we have just completed returning another record patronage refund to our members this past month. Over **\$1,888,000** in cash and capital credits was returned to RESCO's Members!! This 2006 Patronage Refund, which was based on RESCO member's 2006 patronage of RESCO, averaged **2.1%** of all members' sales with RESCO. Additionally, RESCO retired all outstanding Capital Credits from 1994, which amounted to **\$506,290!** RESCO views this patronage refund/rotation of capital as another example of how our unique and efficient not-for-profit cooperative business model differs greatly from our for-profit competitors.

RESCO UPDATE, CON'T...

Patronage refund received from ERMCO

RESCO is also pleased to announce that RESCO received back \$1,372,379 in patronage refunds in September from ERMCO based on RESCO's 2006 patronage of ERMCO. This patronage refund will of course will be passed back to RESCO's members as 2007 patronage refunds in next year's RESCO patronage allocation. Like RESCO, ERMCO is also a not-for-profit-cooperative and is RESCO's primary transformer manufacturer supply partner. ERMCO supplies RESCO's members with single phase pole and pad mounted transformers, along with three-phase transformers as well. If you are not already using ERMCO transformers, please talk to your RESCO sales rep to see how ERMCO transformers can benefit your organization today.



RESCO President, V. Lynn Graybill, receives patronage refund from Craig Tennant, Sale Representative for ERMCO.

RESCO's Top 3 List...

RESCO would like to commend the following Member-Patrons for their capitalization of RESCO, the cooperative-company they own.

2007 YEAR-TO-DATE TOP 3 MEMBER-PATRON PURCHASES

- | | |
|---|---|
| IA North West Rural Electric Coop
Linn County Rural Electric
Eastern Iowa Light & Power Coop | ND Mountrail-Williams Electric Coop
Central Power Electric Coop
Capital Electric Coop |
| MI Cherryland Electric Coop
Thumb Electric Coop, Inc.
Presque Isle Electric & Gas Coop | SD Sioux Valley-Southwestern Electric
Codington-Clark Electric
Whetstone Valley Electric |
| MN East Central Energy
Wright-Hennepin Cooperative
Crow Wing Coop Power & Light | WI Adams-Columbia Electric
Scenic Rivers Energy Coop.
Riverland Energy Coop |

PRODUCT UPDATE...



Hubbell and RESCO are excited to announce the introduction of the new Versa-Tech Recloser. This exceptional new product is easy to install, will reduce your inventory carrying costs and reduce your overall cost of ownership. RESCO has been chosen as the only Distributor Partner in our service territory to offer this special product. Contact your RESCO sales representative today to learn more about how this product can help your organization.

Versa-Tech® Recloser

Exclusive features of the patented* Versa-Tech® Recloser

- All systems up to 27 kV, 125 kV LIW (BIL) • User-Settable 50 to 800 Amp Minimum Trip
- Beacon indicates lockout • 400 Amp Continuous & 8,000 Amp Interrupting
- Records fault history for later review • Password-protected programming
- Self-powered, 8-year minimum battery life • Light weight, easy to handle and install
- Radio-programmable in-service option • Minimal maintenance and insulation concerns



Hubbell Cutout News

**Polymer now in 27 kV
Now available rated for 27 kV - 125 kV LIW (BIL)
applications!**



All the advantages of our 15 kV Polymer Cutout, including the same ESP® silicone-alloy rubber of Ohio Brass PDV arresters and Hi*Lite® insulators:

- More metal-to-metal leakage than its porcelain counterpart:
27 kV - 125 kV LIW (BIL) 17.1" (434 mm) Polymer vs
12.6" (319 mm) Porcelain.
- Approximately half the weight of our porcelain cutouts.
- Less fragile; cuts losses in shipping, storage and handling



PO BOX 44430
MADISON, WI 53744
TEL: 800-356-9370
FAX: 608-831-7294



RESCO LINES

PRODUCT UPDATE, CON'T...

Cooper Power Systems FR3 Coolant

Please ask your Resco representative about the advantages of putting FR3 coolant in your equipment: (new or existing equipment)

- Enhanced Fire Safety – highest fire flashpoint of all less flammable fluids (360° Celsius)
- Superior Environmental Profile – rapid biodegradation and non-toxic
- Enhanced Transformer Insulation Life – extends insulation life by a factor of 5-8 times

Enhanced Transformer Performance – fully miscible with conventional transformer oil, FR3 is ideal for retro-filling existing equipment.

Additional detailed information can also be found at the following website: www.cooperpower.com/FR3



Envirotemp™ FR3® Dielectric Fluid

The Next Step in Advancing Safety, Value and Performance
Vegetable oil-based dielectric coolant.