



RESCO LINES

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LOCATIONS...

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MINNESOTA:

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IOWA:

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MICHIGAN:

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WEBSITE:

www.resco1.com

RECORD SALES YEAR IN 2007...

RESCO posted a record sales year in 2007. With our member's help, RESCO increased sales by 17% in 2007. RESCO's Members in Iowa led the way in RESCO's 2007 sales growth. RESCO's Iowa region experienced sales growth of over 39% in 2007. Congratulations to RESCO's Iowa Team of employees and members!

Since RESCO is a Member-Owned Cooperative, RESCO was able to use our sales growth in 2007 to reduce the net margins (sales price charged less the cost of the product sold) charged to RESCO's members/customers. RESCO is a **not-for-profit cooperative** and we only want to cover our low fixed costs, so with these additional sales, RESCO was able to reduce our markup on items by almost 1% over 2006 levels, thereby saving RESCO's members/customers over \$1,120,000 on your purchases!!

As RESCO continues to grow sales, we want to continue to be able to reduce prices and save our members/customers even more, but that will only happen if we can continue increasing our patronage among RESCO's members and other customers. That is why you will keep hearing from RESCO the importance of growing RESCO's patronage among RESCO's members and other customers. Ask your RESCO account manager about the benefits of increased patronage.

**By patronizing RESCO, you are helping us,
help you!**

RECORD PATRONAGE REFUND IN 2008...

RESCO is also proud to announce 2008 will be a record year for total patronage dividends passed back to RESCO's members. On average, RESCO's members are going to receive back a **3.1%** patronage refund of their 2007 purchases. This patronage refund will total **\$3,289,152 in cash and capital credits!!** RESCO will also be retiring 1995 Capital Credits outstanding to our members, and will be refunding **\$525,279 in cash** to RESCO's members from this 1995 retirement. Normally RESCO distributes our patronage refund in the month of August, however in appreciation of RESCO's increasing support among our members, we will be distributing the patronage refund in May this year.

RESCO's TOP 15 LIST...

Top 15 RESCO members who increased 2007 patronage over 2006 patronage with RESCO as measured by purchases per member meter!

1. Federated Rural Electric Association - Minnesota
2. FEM Electric Association, Inc. - South Dakota
3. North West Rural Electric Cooperative - Iowa
4. East Central Iowa Rural Electric Cooperative - Iowa
5. Butler County Rural Electric Cooperative - Iowa
6. Mountrail-Williams Electric Cooperative - North Dakota
7. Rock Energy Cooperative - Wisconsin
8. NODAK Electric Cooperative - North Dakota
9. Runestone Electric Association - Minnesota
10. North Star Electric Cooperative - Minnesota
11. Maquoketa Valley Electric Cooperative - Iowa
12. Mille Lacs Energy Cooperative - Minnesota
13. Bon Homme Yankton Electric Association - South Dakota
14. Richland Electric Cooperative - Wisconsin
15. Grundy County Rural Electric Cooperative - Iowa

DEPARTMENT OF ENERGY EFFICIENCY STANDARDS...

The Department of Energy (DOE) has finalized the minimum efficiency standards for transformers. The DOE final rule is effective for all transformers manufactured on or after 1/1/10 and delivered into the United States. All transformers manufactured prior to 1/1/10 are exempt even if they are not installed. The average amount of low-loss core steel, tank steel, copper and aluminum used in the manufacturing of each transformer will be increased which should increase manufacturers prices going forward. The high-loss core steel will be effectively eliminated from distribution transformer production. The availability of core steel will be the major constraint in meeting the market needs for transformers as demand for the material increases. Utility and distributor inventories will become more important due to potentially long lead times in the transformer market. RESCO has and will continue to stock very high levels of transformers to meet the needs of our members and other customers. Moving forward it will be important for all users of oil filled single-phase and three-phase distribution transformers rated between 10 kVA and 2500 kVA to plan ahead for future requirements due to lead-time and budgetary pricing pressures. RESCO account managers will be discussing the new standard with customers in the coming months.

PRODUCT UPDATE...

COOPER Power Systems

Talk to your RESCO representative today about how the Cooper Power Systems Loadbreak Elbows with Integral Jacket Seal can benefit your electric system.

- Expanded Cable Ranges – designed to accommodate cables manufactured to either AEIC or ICEA cable standards.
- Jacket Seal is molded to the loadbreak elbow – no separate cable sealing kits are needed.
- Jacket Seal is reusable – if the elbow needs to be removed and reinstalled for any reason the jacket seal can be reused.
- Jacket seal is made of flexible conductive EPDM rubber
- Kits include Cooper Power Systems Aqua Seal
- Quick and easy to install – Thumbhole grips provide a good grip for the installer to pull down the seal.





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PRODUCT UPDATE, CON'T...



Hubbell Power Systems now has an expanded line of Nylon-thread crossarm insulator pins.

The expanded line now includes:

- Low-voltage pins
- High-voltage pins—NEW!
- ANSI 1" and 1 3/8" nylon threads
- Clamp-type pins—Industry first in nylon threads!

Nylon Thread excels over Lead Thread

- Eliminate handling and disposal concerns
 - Improve insulator fit
 - Improve installation

Speak to your RESCO representative today about the Hubbell Power Systems line of Nylon-thread crossarm pins and how they can benefit your electric system.



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